West Lafayette Community School Corporation

1130 North Salisbury Street • West Lafayette, Indiana 47906-2447 (765) 746-1602 • FAX (765) 746-1644 • www.wl.k12.in.us

TO: Dr. Shawn Greiner, Superintendent Board of School Trustees

FROM: Michelle Cronk, CFO

DATE: February 8, 2023

RE: Bus Purchase

The Transportation Department has requested the purchase of a 78-passenger conventional bus. Doug Caldwell, the Transportation Director, recently obtained bids from the Central Indiana Educational Service Center which provides the service of obtaining bids on various items that school corporations might need. The results of the bid are included in your board packets.

While Thomas provided the lowest overall quote of \$130,477.00, we are recommending that we be allowed to purchase the IC/Collins bus at a slightly higher cost for two reasons:

- 1. We are contracted with Tippecanoe School Corporation to provide maintenance and repair services for our buses. Tippecanoe School Corporation mainly uses IC/Collins buses and therefore have the parts, tools and expertise to work on them.
- 2. There is a short supply of buses due to supply chain issues stemming from the pandemic. We still have not received the buses we ordered in the Spring of 2022. The IC/Collins bus is currently in inventory with the manufacturer and they have agreed to hold it for us if we are given permission to purchase.

While we typically should choose the lowest price when obtaining quotes or bids, we are allowed to choose a higher-priced option if there are justifiable reasons provided.

Please approve the recommendation to purchase the IC/Collins bus at the cost of \$135,209.00 so that we can take immediate possession to add to our fleet. If you have any questions, please don't hesitate to let me know.

	CIESC Cooperativ Price Comparison Re Feb 06, 2023	port - Spec	#44095			
Buying Organization	IC/Collins 4500 S. Indianapolis Road Whitestown IN 46075					
Notes	24-147					
Product Category	Bus: Conventional (Fall 2022)					
Product	78 Passenger					
Quantity	1					
	Option	Option SKU	Buyer Comments	Blue Bird	IC/Collins	Thomas
Product Base Price				\$132,708.00	\$123,486.00	\$117,412.00
Body Options						
ACCESS/FRONT BULKHEAD	COMPARTMENT			1		
Delete Access Compartment		B101		(\$25.00)	(\$93.00)	N/A
AISLE STRIPS						
Stainless steel		B141		\$160.00	N/A	\$104.00
BACK UP ALARM AND STICK						
Increase warning level to 107dE	3A	B148		SÆ	S/E	\$39.00
BUS LOCK UP SYSTEM		0.457				~ -
All doors with air front door DOOR ENTRANCE SWITCH		B157		\$243.00	\$60.00	S/E
3 position switch mounted left of	sf driver	B200		S/E	\$23.00	N/C
DOOR ENTRANCE COLD WE		0200			Ψ£3.00	WC .
	valve assembly to Cold Weather Valve rated to -40 F	B202.3		\$75.00	S/E	S/E
DOOR ENTRANCE EMERGEN	-	2242.0		+		
	release valve, dash mounted and within drivers reach	B203		\$78.00	S/E	N/C
EXIT, EMERGENCY WINDOW						
Increase from 2 per side to 3 pe	er side	B218		S/E	SÆ	S/E
ROOF VENT, STATIC						
Delete static roof vent.		B233		N/C	\$10.00	N/C
FENDERETTES						
Rubber fenderettes		B235		\$128.00	\$60.00	\$81.00

Ì	FLOOR COVERING					
	Colored floor and step treads. Please notify and verify availability of color of choice.	B250	Dark Brown	N/C	N/C	N/C
	FLOOR: SUBFLOOR PLYWOOD					
	5/8 inch marine grade plywood subfloor	8253		\$138.00	\$112.00	\$113.00
	FLOOR: SUBFLOOR JOINTS SEALED					
	All subfloor joints water proof sealed	B255		S/E	N/C	SÆ
	FUEL FILLER DOOR					
	Latch on door	B268		S/E	S/E	N/C
	HEATER HOSE CLAMPS					
	Change to constant torque clamps	B306		S/E	S/E	N/C
	LETTERING & TRIM					
	3M tape	B310		S/E	S/E	N/A
	LETTERING; INTERIOR SEAT #'S					
	Add numbers for interior seats; 2" decal (state quantity) (Qty: 26)	B312		\$260.00	\$78.00	\$130.00
	LIGHT MONITOR, EXTERIOR LIGHTS			1		
	Light monitor system LED	B329		\$158.00	\$96.00	\$119.00
	LIGHT, LANDING					
	Change to LED type light	B332		\$48.00	\$10.00	N/C
	LIGHT, LED STEPWELL LAMP					
	Add LED stepwell lamp	B336		\$110.00	S/E	N/C
	LIGHT, STROBE			1		
	Remove guard only	B340		(\$12.00)	(\$9.00)	(\$10.00)
	LIGHTS					
	Change 8 way, tail, brake, back up and turn to LED style lamps	B343		\$1,055.0	\$703.00	\$1,094.00
	LIGHTS, CLEARANCE					
	Add armored marker and add LED style	B346		N/C	\$20.00	N/C
	LIGHTS, INTERIOR					
	LED Dome lights	B349		N/A	\$125.00	\$128.00
	LIGHTS; INTERIOR DRIVER DOME			_		
	Change driver dome light to LED	B355		\$45.00	\$34.00	\$24.00
	LIGHTS TAIL TURN FLUSH MOUNT					
	Stop tail 4" flush mount LED	B357		N/C	N/C	S/E
	LIGHTS SIDE LED TURN	8655		• • • • •	• • •	
	Side LED turn light front MIRRORS, CROSSOVER	B359		\$42.00	\$4.00	N/C
		D2 00				
	Rosco Hawk Eye, heated	B368		N/A	S/E	N/C

MIRRORS, SIDE					
Rosco EuroStyle remote heated	B384		\$118.00	\$31.00	N/A
MIRRORS, STAINLESS STEEL BRACKETS					
Stainless steel brackets for crossover & side rearview mirrors	B394		\$98.00	\$43.00	\$114.00
MIRROR, INSIDE REAR-VIEW					
10 in x 30 in inside rear-view mirror	B400		\$45.00	\$26.00	N/A
OUTSIDE LUGGAGE; ACCESSORIES					
Add lock for storage units	B414		S/E	S/E	N/C
PANELING, EXTERIOR			:		
Optional 16 ga. exterior metal	B425		S/E	S/E	S/E
POWER SOURCE					
12-volt in driver area cellphone outlet	B435		S/E	\$19.00	N/A
RADIO SYS. WITH EXT. PA & SPEAKER					
Add exterior PA & speaker	B456		\$63 .00	\$37.00	\$89.00
RADIO ANTENNA					
Change to flexible rubber antenna with swivel base	B458		N/C	\$44.00	S/E
SEAT, DRIVER					
National air seat with 2 shocks and air brakes	B479		S/E	\$13.00	S/E
SEAT, DRIVER; ARM REST			!		
Add Right arm rest	B493		\$50.00	\$25 00	N/C
SEAT, DRIVER; SEAT BELT					
Add Orange seat belt	B494		N/C	S/E	N/C
SEATS, FIRE BLOCK			:		
Upgrade to Kevlar fire block	B507		N/A	\$836.00	\$1.640.00
SEATS, PASSENGER: COLOR					
Color other than manufacturer standard. Please notify and verify availability of color of choice.	B509	Dark Brown	N/C	\$26.00	N/C
					• • • • •
Add additional left side front	B576		\$38.00	\$12.00	\$10.00
STEPWELL, MARR PROOF RISER					N <i>U</i> A
Marr Proof rubber step risers	B580		N/A	N/C	N/A
STEPWELL, TREAD				A + A + A A	6 000.00
Add heated step with ambient switch STOP ARM SIGNAL	B582		N/A	\$194.00	\$238.00
	8600		\$450.00	¢05.00	6400.00
Air LED strobing REAR STOP ARM SIGNAL OPTIONS	B589		\$153.00	\$85.00	\$128.00
Air LED strobing	DECO		¢340.00	£204 00	6202.00
	B596		\$310.00	\$321.00	\$382.00

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STORAGE COMPARTMENT DRIVER				
Lockable	B603	\$30.00	\$7.00	\$11.00
STUDENT REMINDER SYSTEM				••••••
Add snooze for reminder system	B609	N/C	\$12.00	N/A
WINDOW, STORM SASH, DRIVER				
Add storm sash driver	B621	\$65.00	\$83.00	N/A
WINDOW, STORM SASH, ENTRANCE DOOR				
Storm sash whole door	B624	\$188.00	\$162.00	N/A
WINDOW, REAR				
Laminated, tinted	B627	\$35.00	(\$12.00)	N/A
WINDOWS				
Laminated, tinted	B632	N/A	N/C	N/A
Chassis Options				
ALTERNATOR				
240 amp alternator	C111	S/E	\$139.00	\$106.00
AXLE, FRONT: MINIMUM LOAD				
10,000 lbs.	C117	N/A	S/E	S/E
AXLE, REAR: MINIMUM LOAD				
21,000 lbs.	C134	(\$120.00)	S/E	N/A
BATTERIES				
3 12-volt, minimum 925-CCA each	C140	N/A	\$231.00	S/E
BRAKE LININGS AND DRUMS				
16.5x 5 front brakes	C148	S/E	\$168.00	\$176.00
BRAKES, AIR DUST SHIELDS				
Add dust shields for brakes	C152	\$58.00	\$44.00	\$53.00
BRAKES, SLACK ADJUSTERS				
Haldex slack adjusters BRAKES, TRACTION CONTROL	C155	\$317.00	\$152.00	\$212.00
For air brakes	C157	0.5	0/5	
COOLANT RECOVERY (ENGINE)	0157	S/E	S/E	N/C
Coolant, extended life Nitrate Free OAT with a minimum protection to -34 F	C162.5	\$127.00	S/E	S/E
CUP HOLDER, DRIVER	0102.5	\$127.00	5/E	5/2
Add cup holder in drivers area	C165	S/E	S/E	N/C
ELECTRONIC STABILITY CONTROL				
Add Electronic Stability Control air brakes	C167	S/E	S/E	S/E
ENGINE				

Cum. Hine 6 2501-FI960 tibus/6.7 w/FT92500 tr C191 \$2,100.00 \$384.00 \$779.00 ENGINEE/HAURST BRAKE Add VGT extaust brake. A turbocharger mounted value in the extaust pipe to restrict the flow of C231 \$113.00 Statutes stell option for extaust to come through bumper C235.5 \$197.00 N/C N/A EXHAUST SYSTEM Statutes stell option for extaust to come through bumper C236 \$7E \$197.00 N/C N/A FAN RRVF Elactomagnetic fan drive FUEL TANK; DIESEL Extremes to 100-galon Diased 100-galon Diased Add Wij Wag fisching headSphis C249 \$7E \$37.00 \$455.00 \$452.00 \$452.00 \$456.00 HEADLIGHTS Add Wij Wag fisching headSphis C249 \$7E \$7E \$7E \$7E Constant torque damps TRES, TUBELESSR ADJAL 111222 51 4 py taser frontiver, Michalin C310 \$525.00 \$773.00 \$773.00 \$7E 11222 51 4 py taser frontiver, Michalin C310 \$525.00 \$773.00 \$770.0		0404	**	*	4770.00
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TIRES, TUBELESS RADIAL C310 \$525.00 \$732.00 S/E 11R22.5 14 ply steer front/rear; Michellin C310 \$525.00 \$732.00 S/E TRANSMISSION SWITCH FOR PERFORMANCE MODE C370 \$/E N/C N/C Add switch for economy/performance mode C370 \$/E N/C N/C WINTER WARMUP EQUIPMENT C381 \$70.00 N/C N/C Warranty Options C381 \$70.00 N/C N/C TOWING WARRANTY Blue Bird Towing: 5 year unlimited miles W511 \$600.00 - - Blue Bird Towing: 5 year unlimited miles W511 \$600.00 - - \$800.00 Thomas towing, 5 year Unlimited miles (\$550 per occurrence) W517 - - \$800.00 EXTENDED ENGRIE WARRANTY Ummines [\$550 mained miles (\$550 per occurrence) W591 \$4,070.00 \$3,700.00 \$4,125.00 EXTENDED ENGRIE WARRANTY Ummines [\$550 mained miles (\$550 per occurrence) W591 \$4,070.00 \$1,625.00 \$1,843.00 EXTENDED AFTERTREATINENT WARRANTY Ummines [\$1,625.00 \$1,625.00 \$1,843.00 Immines protection Plan Plus; (0yt150,000	HOSE CLAMPS				
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TRANSMISSION SWITCH FOR PERFORMANCE MODE Add switch for economy/performance mode C370 S/E N/C N/C Add switch for economy/performance mode C370 S/E N/C N/C WINTER WARMUP EQUIPMENT C381 \$70.00 N/C N/C Winter front with attaching hardware installed. C381 \$70.00 N/C N/C Warranty Options TOWING WARRANTY For explaining for the miles S600.00 Blue Bird Towing; 559 max per incident; BE CE RE; 5yr/UNLIMITED W511 \$600.00 IC Towing; \$550 max per incident; BE CE RE; 5yr/UNLIMITED W513 N/A \$800.00 N/A Thomas towing, 5 year Unlimited miles (\$550 per occurrence) W517 \$80.00 EXTENDED ENGINE WARRANTY U S4.070.00 \$3,700.00 \$4,125.00 EXTENDED AFTERTREATMENT WARRANTY S4.070.00 \$3,700.00 \$4,125.00 Cummins: Protection Plan Plus; 10yr/150,000; ISB W612 \$1,785.00 \$1,625.00 \$1,843.00 EXTENDED TRANSMISSION WARRANTY Xife S/E S/E Xife Xife Xife Xife					
Add switch for economy/performance modeC370S/EN/CN/CWINTER WARMUP EQUIPMENTC381\$70.00N/CN/CWinter front with attaching hardware installed.C381\$70.00N/CN/CWarranty OptionsStatus in the status installed.S600.00TOWING WARRANTYS600.00Blue Bird Towing; 5 year unlimited milesW511\$600.00IC Towing; 5500 max per incident; BE CE RE; 5yr/UNLIMITEDW513N/A\$800.00N/AThomas towing, 5 year Unlimited miles (\$550 per occurrence)W517\$800.00EXTENDED ENGINE WARRANTYCummins; EXC; 10yr/150,000; ISB engineW591\$4,070.00\$3,700.00\$4,125.00EXTENDED AFTERTREATMENT WARRANTYW612\$1,785.00\$1,625.00\$1,843.00Cummins Protection Plan Plus; 10yr/150,000; ISBW611\$/E\$/E\$/EAllison Extended 7 year warranty for 2500W641\$/E\$/E\$/EConfigured Price \$146,63:00\$135,209.00\$130,477.00		C310	\$525.00	\$732.00	S/E
WINTER WARMUP EQUIPMENT C381 \$70.00 N/C N/C Winter front with attaching hardware installed. C381 \$70.00 N/C N/C Warranty Options - - - - - TOWING WARRANTY -	TRANSMISSION SWITCH FOR PERFORMANCE MODE				
Winter front with attaching hardware installed.C381\$70.00N/CN/CWarranty Options TOWING WARRANTYS600.00Blue Bird Towing; 5 year unlimited milesW511\$600.00IC Towing; \$550 max per incident; BE CE RE; 5yr/UNLIMITEDW513N/A\$800.00N/AThomas towing, 5 year Unlimited miles (\$550 per occurrence)W517\$800.00EXTENDED ENGINE WARRANTY\$800.00\$4.125.00Cummins; EXC; 10yr/150,000; ISB engineW591\$4,070.00\$3,700.00\$4.125.00EXTENDED AFTERTREATMENT WARRANTYW612\$1,785.00\$1,625.00\$1,843.00Cummins Protection Plan Plus; 10yr/150,000; ISBW611\$/E\$/E\$/EAllison Extended 7 year warranty for 2500W641\$/E\$/E\$/E\$/EConfigured Price \$146,63 CM\$135,209.00\$130,477.00	Add switch for economy/performance mode	C370	S/E	N/C	N/C
Warranty Options TOWING WARRANTY Blue Bird Towing; 5 year unlimited miles W511 \$600.00 K Towing; \$550 max per incident; BE CE RE; 5yr/UNLIMITED W513 N/A \$800.00 N/A Thomas towing; 5 year Unlimited miles (\$550 per occurrence) W517 \$800.00 EXTENDED ENGINE WARRANTY Using State of the stat	WINTER WARMUP EQUIPMENT				
TOWING WARRANTYBlue Bird Towing; 5 year unlimited milesW511\$600.00IC Towing; \$550 max per incident; BE CE RE; 5yr/UNLIMITEDW513N/A\$800.00N/AThomas towing, 5 year Unlimited miles (\$550 per occurrence)W517\$800.00EXTENDED ENGINE WARRANTYCummins; EXC; 10yr/150,000; ISB engineW591\$4,070.00\$3,700.00\$4,125.00EXTENDED AFTERTREATMENT WARRANTYCummins Protection Plan Plus; 10yr/150,000; ISBW612\$1,785.00\$1,625.00\$1,843.00EXTENDED TRANSMISSION WARRANTYVM641S/ES/ES/ES/EAllison Extended 7 year warranty for 2500W641S/E\$1,35,209.00\$130,477.00	Winter front with attaching hardware installed.	C381	\$70.00	N/C	N/C
Blue Bird Towing; 5 year unlimited miles W511 \$600.00 IC Towing; \$550 max per incident; BE CE RE; 5yr/UNLIMITED W513 N/A \$800.00 N/A Thomas towing, 5 year Unlimited miles (\$550 per occurrence) W517 \$800.00 EXTENDED ENGINE WARRANTY \$800.00 \$4,125.00 Cummins; EXC; 10yr/150,000; ISB engine W591 \$4,070.00 \$3,700.00 \$4,125.00 EXTENDED AFTERTREATMENT WARRANTY \$400.00 \$4,125.00 Cummins Protection Plan Plus; 10yr/150,000; ISB W612 \$1,785.00 \$1,625.00 \$1,843.00 EXTENDED TRANSMISSION WARRANTY S/E S/E Allison Extended 7 year warranty for 2500 W641 S/E S/E S/E	Warranty Options				
IC Towing; \$550 max per incident; BE CE RE; 5yr/UNLIMITEDW513N/A\$800.00N/AThomas towing, 5 year Unlimited miles (\$550 per occurrence)W517\$800.00EXTENDED ENGINE WARRANTYCummins; EXC; 10yr/150,000; ISB engineW591\$4,070.00\$3,700.00\$4,125.00EXTENDED AFTERTREATMENT WARRANTYV612\$1,785.00\$1,625.00\$1,843.00Cummins Protection Plan Plus; 10yr/150,000; ISBW612\$1,785.00\$1,625.00\$1,843.00EXTENDED TRANSMISSION WARRANTYV611S/ES/ES/EAllison Extended 7 year warranty for 2500W641S/E\$1,35,209.00\$130,477.00	TOWING WARRANTY				
Thomas towing, 5 year Unlimited miles (\$550 per occurrence) W517 - - \$800.00 EXTENDED ENGINE WARRANTY - - \$800.00 \$4,125.00 Cummins; EXC; 10yr/150,000; ISB engine W591 \$4,070.00 \$3,700.00 \$4,125.00 EXTENDED AFTERTREATMENT WARRANTY - - \$1,625.00 \$1,843.00 Cummins Protection Plan Plus; 10yr/150,000; ISB W612 \$1,785.00 \$1,625.00 \$1,843.00 EXTENDED TRANSMISSION WARRANTY - - S/E S/E \$1,625.00 \$1,843.00 Allison Extended 7 year warranty for 2500 W641 S/E S/E S/E \$1,30,477.00	Blue Bird Towing; 5 year unlimited miles	W511	\$600.00		
EXTENDED ENGINE WARRANTY Cummins; EXC; 10yr/150,000; ISB engine W591 \$4,070.00 \$3,700.00 \$4,125.00 EXTENDED AFTERTREATMENT WARRANTY Cummins Protection Plan Plus; 10yr/150,000; ISB W612 \$1,785.00 \$1,625.00 \$1,843.00 EXTENDED TRANSMISSION WARRANTY Allison Extended 7 year warranty for 2500 W641 S/E S/E S/E	C Towing; \$550 max per incident; BE CE RE; 5yr/UNLIMITED	W513	N/A	\$800.00	N/A
Cummins; EXC; 10yr/150,000; ISB engine W591 \$4,070.00 \$3,700.00 \$4,125.00 EXTENDED AFTERTREATMENT WARRANTY W612 \$1,785.00 \$1,625.00 \$1,843.00 Cummins Protection Plan Plus; 10yr/150,000; ISB W612 \$1,785.00 \$1,625.00 \$1,843.00 EXTENDED TRANSMISSION WARRANTY W641 S/E S/E S/E Allison Extended 7 year warranty for 2500 W641 S/E S/E S/E Configured Price \$146,630.00	Thomas towing, 5 year Unlimited miles (\$550 per occurrence)	W517	-	-	\$800.00
EXTENDED AFTERTREATMENT WARRANTY W612 \$1,785.00 \$1,625.00 \$1,843.00 Cummins Protection Plan Plus; 10yr/150,000; ISB W612 \$1,785.00 \$1,625.00 \$1,843.00 EXTENDED TRANSMISSION WARRANTY W641 S/E S/E S/E Allison Extended 7 year warranty for 2500 W641 S/E S/E S/E	EXTENDED ENGINE WARRANTY		1		
Cummins Protection Plan Plus; 10yr/150,000; ISB W612 \$1,785.00 \$1,625.00 \$1,843.00 EXTENDED TRANSMISSION WARRANTY M611 S/E S/E S/E Allison Extended 7 year warranty for 2500 W641 S/E S/E S/E Configured Price \$146,630.00 \$1,35,209.00 \$130,477.00	Cummins; EXC; 10yr/150,000; ISB engine	W591	\$4,070.00	\$3,700.00	\$4,125.00
EXTENDED TRANSMISSION WARRANTY Allison Extended 7 year warranty for 2500 W641 S/E S/E Configured Price \$146,630.00 \$135,209.00 \$130,477.00	EXTENDED AFTERTREATMENT WARRANTY				
Allison Extended 7 year warranty for 2500 W641 S/E S/E Configured Price \$146,630.00 \$135,209.00 \$130,477.00	Cummins Protection Plan Plus; 10yr/150,000; ISB	W612	\$1,785.00	\$1,625.00	\$1,843.00
Configured Price \$146,630.00 \$135,209.00 \$130,477.00	EXTENDED TRANSMISSION WARRANTY				
	Allison Extended 7 year warranty for 2500	W641	S/E	S/E	S/E
Blue Bird IC/Collins Thomas		Configured Price	\$146,630.00	\$135,209.00	\$130,477.00
			Blue Bird	IC/Collins	<u>Thomas</u>

Unit Price \$146,630.00 \$135,209.00 \$130,477.00 Total Price \$146,630.00 \$135,209.00 \$130,477.00 Grand Total \$146,630.00 \$135,209.00 \$130,477.00